



**INDIAN PHARMA MACHINERY
MANUFACTURERS' ASSOCIATION**

The ultimate **“Alma Mater”** fulfilling
aspirations of the Pharma Industries

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IPMMA

Indian Pharma Machinery Manufacturers' Association

What is IPMMA?

Indian Pharma Machinery Manufacturers Association (IPMMA) was founded on 23rd December, 2001 at New Delhi and was registered as a trade association to represent specifically the Indian pharmaceutical machinery manufacturers. The estimated business revenue from this sector which includes processing, packaging, utility equipment's and other ancillary products is around Rs.1500 crores out of which Rs.200 crores account for exports.

Indian pharmaceutical machinery manufacturers have been one of the key contributors in the growth story of the Indian pharmaceutical and drug industry and therefore the association will put all efforts to understand the need for up-gradation of the manufacturing, designing, marketing and banking skills that are required by the industry and try to render help to small members to help them grow corresponding with the growth of the pharmaceutical industry.

The association is putting efforts to co-ordinate with several agencies, component suppliers etc. to provide necessary knowledge that could be imparted to the members under a single roof program that would help both the supplier as well the industry in order to save time and money for all the parties concerned.

IPMMA has already enrolled 300+ members and the association has been recognized by several governments, semi-government and trade councils. It is a great pride for the association that these members already export their products to 80 different countries spread across five continents and therefore the association would put efforts to help other non-exporting members to find business inroads into those foreign countries.

Aims & Objectives

- To work towards the benefit of all the manufacturers of pharmaceutical machinery.
- To particularly give encouragement and recognition to small scale machinery manufacturers.
- To get recognized by National and International associations related to Pharmaceutical industry.
- To get recognized at the Central government offices situated in New Delhi.
- To ensure maintenance of fair business practices in the pharmaceutical industry.
- To encourage unity and provide mutual help within the members
- To organize meetings / seminars / conferences / exhibitions / trade fairs as required by the members.



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Benefit through Membership

- Seminar & Training for IPMMA members
- Support & co-organize the Pharma machinery show every year from 2013 (Pharma Pro & Pack Expo) at discounted rates for members.
- International & national associations/organizers like Messe Dusseldorf, Messe Koeln, VDMA, Reed exhibitions, FICCI & CII etc. for making better commercial offers/packages for trade show participation by our IPMMA members.
- EEPC for MDA assistance to promote the small & medium scale Pharma machinery companies for their participation in International shows.
- Trade Chamber & Embassy collaborations to promote the members in various countries.
- In-house magazine which gets promoted to all the Pharma companies, Govt. agencies & various ministries.
- Database CD directory circulated to all pharma companies, Trade Chambers & Embassies.
- Cluster Development Programs to give better mileage to all the IPMMA members.
- Various MSME programs to promote the small & medium scale Pharma machinery companies.
- Regular mailers to members for circulations received from various Government agencies like Pharmexil, EEPC, local & International buyers etc .
- Representation in EEPC.
- Negotiation for Trade show booths and Logistics.
- Conduct roadshows at various pharma cities in India to interact directly with customers.
- IPMMA website - Member details and IPMMA activities are updated for better visibility to the industry.
- Domestic/International representation of IPMMA at Pharma Pro&Pack Expo, IndiaPack, Interpack,ACHEMA, Interphex, Asia Pharma Expo etc.
- Membership support for enrolling with FICCI, Pharmexil and EEPC.
- MDA & MAI schemes for IPMMA members to participate in various international trade shows.

Future Plans

- Special chapter for Pharmaceutical machinery under EEPC scheme.
- Inclusion of pharmaceutical machinery in the list of 600 items for duty exemption in the bilateral trade agreement between India and MERCOSUR (Latin American Countries).
- Lifting of trade embargo with many Foreign Countries.
- Promoting Export of Pharmaceutical Machinery amongst SAARC countries.

Exhibitions



Magazines



Trade Promotion



Seminars

