



September - October 2018

# IPMMA NEWS

[www.ipmma.org](http://www.ipmma.org)

## Pharma Pro&Pack Expo 2018 Post show report

**More than 9,500 visitors: PHARMA Pro&Pack Expo, analytica Anacon India and India Lab Expo 2018 smashes all the records**

- 9,641 trade visitors attended
- 261 exhibitors from India and overseas at the trade fair trio
- Number of IPMMA exhibitors: 41
- Co-located business matchmaking platform – Number of buyer-seller meetings: 935
- Number of VIP hosted buyers: 69

### Supporting Associations:

- Indian Pharmaceutical Association - IPA
- Indian Drug Manufacturers Association – IDMA
- Bulk Drugs Manufacturers Association – BDMA
- Pharmexcil

**H**derabad: With 9,641 visitors and 261 exhibitors, PHARMA Pro&Pack Expo, analytica Anacon India and India Lab Expo and has chalked up the best- ever result in its history and surpassed all expectations. The number of visitors rose by 25% over the previous edition in Hyderabad. Jointly held with analytica Anacon India and India Lab Expo, the synergies between the trade fairs has resulted to setting of new records.

Visitors from pharmaceuticals, chemicals, food processing, research and development among other segments explored the latest innovations from the pharma processing and packaging machinery along with laboratory technology, analysis, biotechnology among other solutions. Almost all top pharma companies within and around Hyderabad attended in large numbers and delegation trips were arranged by Messe Muenchen India for companies like Hetero Drugs, Aurobindo, DelExcel, Natco, Karnataka Drugs, Pharmaceuticals Manufacturers Association and Indian Drugs Manufacturers Association to name a few.

### “The most important innovation platform for the industry”

In view of the new record figures, Bhupinder Singh, CEO of Messe Muenchen India, stated: “We are pleased with the positive feedback from our exhibitors on the quality of attendees. Huge participation at the Buyer-Seller Forum has confirmed our position as the most important innovation platform for the industry.”

### “Technologies to shape the future of pharma industry in India”

Mahendra Mehta, President, Indian Pharma Machinery Manufacturers Association (IPMMA) said: “The exhibitors are very pleased with the good response. A majority of exhibitors received serious business leads and will come back next year again with bigger booth space. We are also happy that visitors found a vast range of solutions and explored technologies that will shape the future of pharma business in India. The co-location of the exhibition with India Lab Expo only added more value for the visitors. We are confident that the forthcoming editions will only prove to be beneficial for the industry.”

### “Business matchmaking at the Buyer-Seller Forum”

Buyer-Seller Forum proved to be another important networking platform where 912 face-to-face meetings took place in three days. The discussions between participating buyers and exhibitors were fruitful. Delighted with the good response, Dr. Atul Kolte, Group Leader at Hetero Healthcare Limited shared: “This is indeed a great platform for the industry where we received useful information about various technologies and instruments on a single platform. I would like to thank to the organizers who have done a great job with these trade fairs, as well as for conceptualizing the buyer-seller forum.”

The next editions of PHARMA Pro&Pack Expo, analytica Anacon India and India Lab Expo will take place in Hyderabad (19-20-21 September, HITEX) in 2019. More details on <[www.pharmapropack.com](http://www.pharmapropack.com)>, <[www.analyticaindia.com](http://www.analyticaindia.com)> and <[www.indialabexpo.com](http://www.indialabexpo.com)>

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## AGM 21st September 2018

IPMMA AGM was held on 21st September 2018, at 10.30 am at The Club, Symphony Hall, Andheri (West), Mumbai. New Committee was selected.



## A New Managing Committee was formed as follows

- |   |                                      |                               |                                  |
|---|--------------------------------------|-------------------------------|----------------------------------|
| 1. Mrs. Bhavna Shah - Trustee           | 5. Mr. Mahendra Mehta - President    | 9. Mr. Dev Bakshi - Member    | 13. Mr. Pranay Patel - Member    |
| 2. Mr. Rajesh Shah - Trustee            | 6. Mr. Shehul Sheth - Vice President | 10. Mr. C S Shetty - Member   | 14. Mr. Aditya Marfatia - Member |
| 3. Mr. Ratan Singhania - Trustee        | 7. Mr. Harshit Shah - Secretary      | 11. Mr. Oswin Dsouza - Member | 15. Mr. Harish Panchal - Member  |
| 4. Mr. Vinod Padia - Trustee & Treasure | 8. Mr. Sandeep Shah - Member         | 12. Mr. Arun Shukla - Member  | 16. Mr. Shiv Tripathi - Member   |

Also following members came forward to support the activities of the association to take the industry ahead

- |                        |                           |                          |
|------------------------|---------------------------|--------------------------|
| 1. Mr. Alpesh Gandhi   | 5. Mr. J J Shah           | 9. Mr. Sanjay Shah       |
| 2. Mr. Anand Singhania | 6. Mr. Rajendra Khimsaria | 10. Mr. Saumil Shah      |
| 3. Mr. Darshan Mevada  | 7. Mr. Sachin Wahi        | 11. Mr. Shailesh Panchal |
| 4. Mr. Dilip Patidar   | 8. Mr. Samir Limaye       | 12. Mr. Shantanu Sathe   |

## 2nd FICCI Meeting 17th October 2018

The second committee meeting started with briefing on activities and actions taken between the first and second committee meeting by FICCI Maharashtra MSME committee. The committee members had discussion on agenda matter, which included approach for conducting several capacity building workshops across Maharashtra, Financing challenges for New Age businesses, reach of various MSME schemes to the intended beneficiaries, benefits of government's e-procurement platforms, Integration of information across various schemes for ease of flow and understanding among MSME ecosystem etc.



Members also suggested to create FAQ on common issues and challenges faced by MSME, which can be circulated among the workshop participants.

**We have donated Rs. 1 lakh by cheque through CMDRF to KERALA RELIEF FUND**

**We requested our members to donate generously towards Flood Relief Fund**

## India Pavilion at Pharmtech & Ingredients Expo 2018

Federation of Indian Chambers of Commerce and Industry (FICCI) is organising India pavilion at Pharmtech & Ingredients Expo 2018 jointly with Indian Pharma Machinery Manufacturer's Association (IPMMA) under the aegis of Market Access Initiative Scheme of Ministry of Commerce and Industry, Government of India scheduled to be held from 20 – 23 November 2018 at Crocus Expo IEC, pavilion 2, Moscow, Russia.

India Pavilion at Pharmtech & Ingredients Expo 2018 is the largest international exhibition in Russia and the CIS presenting equipment, raw materials and technologies for manufacturing pharmaceutical products, nutritional supplements, blood products and cosmetics. Only at Pharmtech & Ingredients do exhibitors present a wide range of production and packaging equipment, laboratory equipment, technological solutions for creating turn-key pharmaceutical products, clinical trials, clean rooms, and pharmaceutical logistics.

## Online Connect

**WEBSITE :** IPMMA is available on it's new website at [www.ipmma.org](http://www.ipmma.org). Please visit IPMMA website for latest news and activities.

**SOCIAL MEDIA:** IPMMA is actively associated on major social media networks like

- <https://www.facebook.com/ipmmaindia/>  
<https://goo.gl/qkmE5R>

We request all our members to like & follow IPMMA page to connect with our social media campaigns and network with each other.



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